



Erik Jensby

Country Manager at Maersk Broker Agency

Summary

As Country Manager at Maersk Broker Agency, Erik is responsible for the Danish offices and operations. He is responsible for leading the shipping company, with expertise within chartering, stevedoring, agency, terminals and warehouses, distribution, overseas forwarding.

Erik manages and develops a world wide approach to global customers, manages staff and streamlines the organisation to focus on strategy and plans. He excels at project logistics with specific focus on Offshore Wind and other infrastructure constructions.

Erik specializes in Key Account Management of Global Shipping Lines as well as developing longstanding and profitable partnerships with customers in various industry segments and locations.

Experience

Country Manager at Maersk Broker Agency

January 2014 - Present (9 months)

Business Development at Maersk Broker Agency

December 2009 - Present (4 years 10 months)

Owner at Entrepreneur-Ship

September 2009 - December 2009 (4 months)

Director at Shipping.dk

December 2006 - September 2009 (2 years 10 months)

Managing Director at GE SeaCo

August 2000 - November 2006 (6 years 4 months)

Area/market manager at EAC Timber ltd

1995 - 2000 (5 years)

Specialties & Expertise

Logistics	Business Development
Shipping	Air Freight
Management	Contract Negotiation
Freight Forwarding	International Sales
Sales Management	Shipbuilding
Forwarding	Strategy
Customer Service	International Shipping
Logistics Management	Transportation
Maritime	Trucking
Ports	Negotiation
Export	Maritime Operations
Supply Chain Management	

Education

Århus Købmandsskole
Mercantile, 1989 – 2000

Arctic Logistics



With a global market coverage of tonnage in all sizes and segments, Maersk Broker caters globally to all shipbroking requirements from leading shipowners, charterers and shipbuilders as well as financial institutions and banks.

One of the world's largest international shipbroking companies, Maersk Broker employs more than 350 brokers and staff in office in Copenhagen London, Hamburg, Athens, New York, Buenos Aires, Tokyo, Seoul, Beijing, Shanghai, London Hong Kong, Taipei, Hanoi, Singapore, Mumbai New Delhi, Dubai and Cape Town.

Located in various offices around the world

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