







GLOBAL WIND ENERGY SHIPPING AND LOGISTICS

OFFSHORE WIND OPERATIONS, MAINTENANCE, & REPAIRS SHIPPING/LOGISTICS PERSPECTIVE

MARCH 9, 2016, ESBJERG, DENMARK

Prepared for gå-hjem meeting at PORT OF ESBJERG





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Background & introduction





Introduction – Thomas Poulsen

Aalborg University, Copenhagen Campus

Department of Mechanical and Manufacturing Engineering

RESEARCH INTERESTS

Global wind energy shipping and logistics

BACKGROUND

- 25+ years of global shipping, logistics, and SCM experience
- Academic, practical, strategic, managerial, and consulting level experience
- Lived and worked in 8 different countries

DDMF grant

2012-097

PhD EXCHANGE

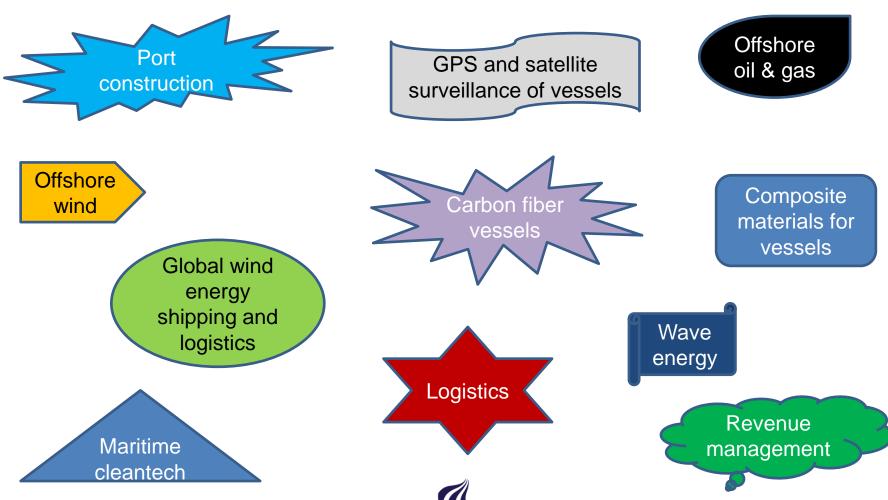
DTU Wind Energy, Risø







Aalborg University - logistics



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PhD mechanics

Research purpose...

3 research questions...



Case study efforts

Time spent

Number of companies

Extent of case study scope

Width

Depth





Broad industry support

PhD objective is for the research to be useful to industry:

Reference Group



































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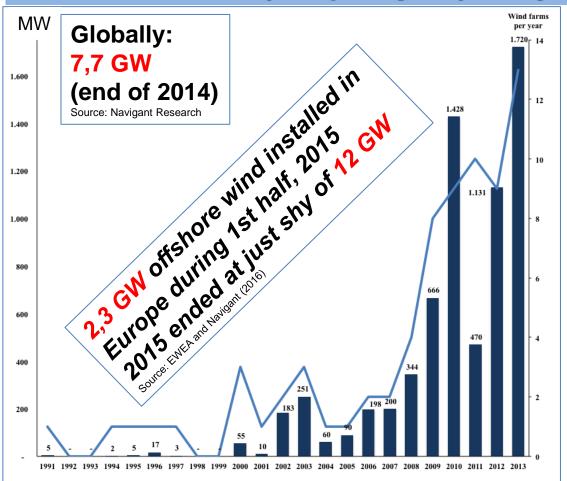


Wind farm life-cycles and supply chains





Offshore wind statistics until end 2013



Year	MW installed	Number of wind farms
1991	5	1
1992	_	0
1993	-	0
1994	5	1
1995		1
1996	17	1
1997	3	1
1998	ı	0
1999	ı	0
2000	55	3
2001	10	1
2002	183	3
2003	251	
2004	60	1
2005	90	1
2006	198	2
2007	200	2 2 4
2008	344	
2009	666	8
2010	1.428	9
2011	470	10
2012	1.131	9
2013	1.720	13



Source: BTM Consult a part of Navigant (2014a) and own construction

Today's super star

- The offshore wind turbine
- SWP 3.6 MW power horse

Nacelle Rotor **Blades** Tower T3. Tower 1.7. Power take-off **Transition**

Export and array cables

Offshore sub-station

Accommodation platform/vessels

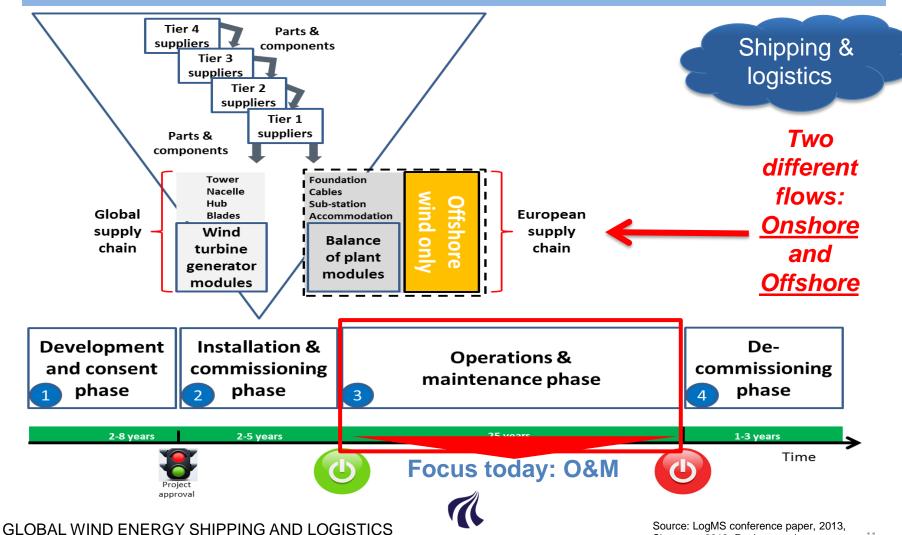
Foundation /Jacket

Piece

Monopile



Single project life-cycle E2E



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Case studies: Anholt



Fact box

- Operator: DONG Energy
- Ownership: DONG Energy, PKA, and PensionDanmark in JV
- Construction cost: DKK 11.5B
- Number of positions: 111 WTG's
- WTG type: 3.6 MW geared Siemens Wind Power
- Foundation type: MP/TP
- Total windfarm output: 400 MW
- Area covered: 88 km2
- Distance from installation / service port (Grenå): 15 km
- Water depth 15.5 18 meters



Key trends for offshore wind farms

- Further away from shore
- Deeper waters
- Greater MW output of WTGs
- GW sized projects
- New foundation types (jackets)
- Construction innovation
- New O&M concepts

AND...market is globalizing



Case studies: Rudong test farm





Operator: Guodian Longyuan

Capacity: 400 MW

Type: Intertidal, nearshore









OEMs: 7

WTG range: 2-6 MW

Foundations: 10

Vessel types: Many and varied

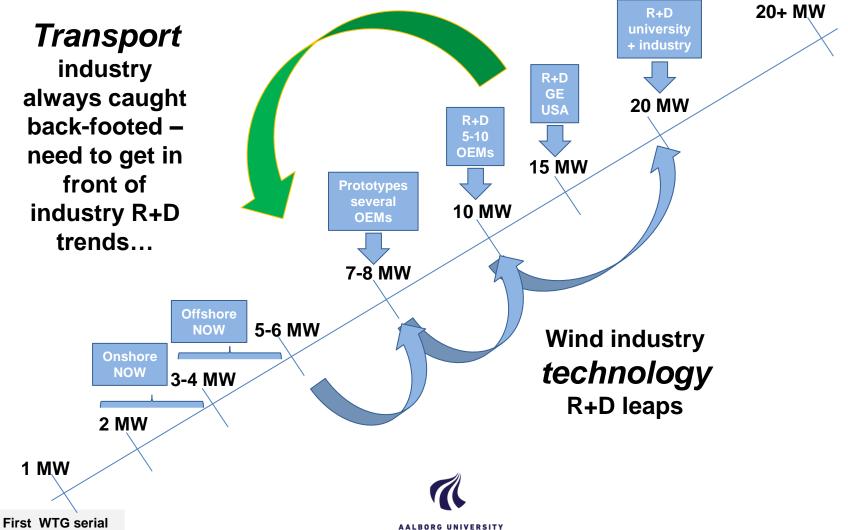


Step-change MW yield increase – profound impact on logistics

Weight & Dimensions	Full nacelle weight ^(t)	Hub weight	Total Hub Mass	Blade Length ^(m)	Blade weight ^(t)	Tower weight ^(t)
Siemens 2.3 MW	82			45		
Repower 6.15 MW	325			61		
Siemens 6 (7) MW	364	96	360	75	27	
Samsung 7.5 MW				83		
Vestas 8 MW	390			80		
NREL/DTU 10 MW	446	106-180	700	86-100	42-57	628
NREL 15 MW		303	1000	125	100	1000
DTU 20 MW	1061	299		125	118	1985



Innovation - what comes first?



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production 1979

Dimensions – Logistics challenges







Very different supply chains

Each life-cycle phase has very different characteristics

- Different supply chains
- Different logistics and shipping needs
- Different supply chain constituencies and contract set-up

Wind energy supply chains						
	Development &					De-commissioning
Wind farm phase	Consent (D&C)	Installation & Commissioning (I&C)		Operations & Maintenance (O&M)		(De-comm)
Supply chains	D&C chain	I&C chain - Inbound	I&C chain - Outbound	O&M - Preventive	O&M - Breakdown	De-comm chain
Description	Site surveys, birds, wildlife, sea, seabed	Inbound assembly parts and components	Outbound wind modules for wind farm site	Personnel, parts, and components	Personnel, parts, components, and modules	Restoration of site for new wind farm or to original condition
Characteristics	Specialized vehicles (onshore) and vessels (offshore)	Mainly a homogenous flow using ocean containers and air; some project cargo	Project cargo/break- bulk	Mainly service boats, crew transfer vessels and some larger vessels	Service boats and helicopters, some larger vessels like MPV, tug&barge, WTIV	Project cargo/break-

Focus today: O&M



Preventive O&M

Usually organized for the entire wind farm:

- Technicians and tools
- Spare parts and major components
- Different types of conveyance / vessels
 - > CTV
 - > SOVs
 - > Helicopters
 - Jack-up vessels
 - Heavylift vessels and barges
- WTGs and BOP treated differently
- Subsea more challenging than topside



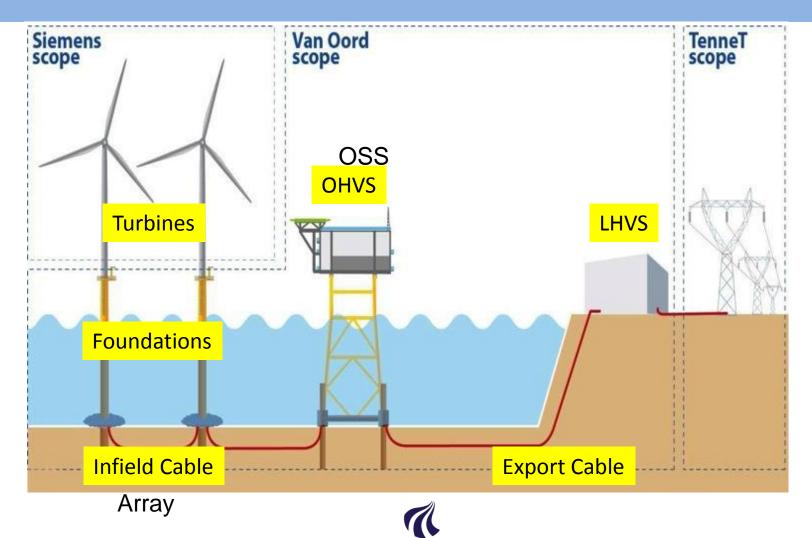








Graphical view: Gemini in Holland



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Safe transfer of crew

- Safety training
 - > PPE
 - > Tools
 - Potential survival in WTG
- Distance from shore
 - Steaming time
- Weather window
 - Height of waves





The floating village concept







Wind energy technicians can stay offshore similar to the oil & gas industry:

- Fixed structure as part of OSS (accommodation platform)
- Floating hotel / floatel vessel
- Special operations vessel (SOV)



The O&M ports - examples



- □ Focus is the Service Hub for the North Sea
- Considered Installation Back-up for Esbjerg
- Good Location & Access and relatively Cheap!
- Project: SWP Crew Transfer Shore Base Butendiek



- □ Focus is based on B2 crew transfer set-up
- □ Cheap and shortest distance to/from B2 site
- ☐ Very limited capabilities & space (scaling)
- □ Project: SWP Crew Transfer Shore Base Baltic 2



The market in China

The national Offshore Wind Power Development and Construction Program (2014-2016):

Province	Number of projects	Capacity (MW)
Tianjin	1	90
Hebei	5	1.300
Liaoning	2	600
Jiangsu	18	3.490
Zhejiang	5	900
Fujian	7	2.100
Guangdong	5	1.700
Hainan	1	350
Total	44	10.530



China

– status and what is needed?

Status as of end, 2015:

- ➤ 2 projects have been completed and connected to the grid (Jiangsu Province)
- > 8 projects are under construction (Jiangsu Province)
- ➤ 1 project is under construction (Fujian Province)
- ➤ 6 projects are in the preconstruction phase (Tianjin, Hebei, Jiangsu, and Zhejiang Provinces)
- ➤ 27 projects are in the early stage of development (Liaoning, Hebei, Jiangsu, Zhejiang, Fujian, Guangdong, and Hainan Provinces)

Gap analysis:

- BOP
- O&M
- Logistics
- Process
- Procedures



First OSS in China

Developer China Guangdong Nuclear

(September, 2015)

"Power booster station"





Break-down O&M

Focused on individual WTG or entire farm:

- Something has stopped functioning
- Diagnostics needed
- WTG:
 - Advanced diagnostics
 - Extensive experience
 - Some wind farms are old
- BOP:
 - > Less remote sensors
 - More ad-hoc
 - Subsea inspections by divers/ROV

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Attractive and growing market

- The O&M market is growing rapidly
- The contracts are long-term, often 5 years or more

Value chain analysis of O&M market



Lower Profit

- Low differentiation
- Very scale dependent
- Dependable repeat revenue to fuel growth
- EBIT: 0-5%

High Profit

- Detailed asset management techniques
- Repair techniques trump reliance upon replacement
- EBIT 10-100%

Wind services revenue and profit opportunity, value chain perspective

Highest Profit

- Capital intensive
- Substantial engineering expertise required
- Software upgrades required for highest value
- EBIT: >30%



Source: Make Consult, China

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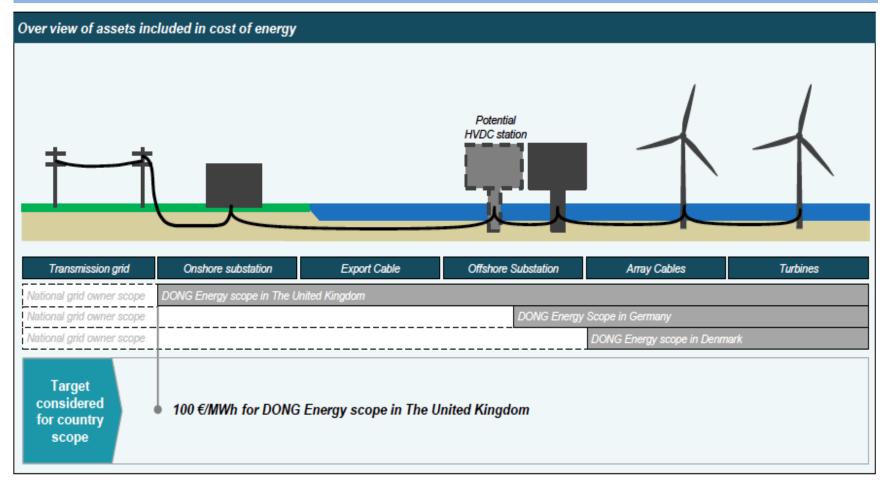


Research findings



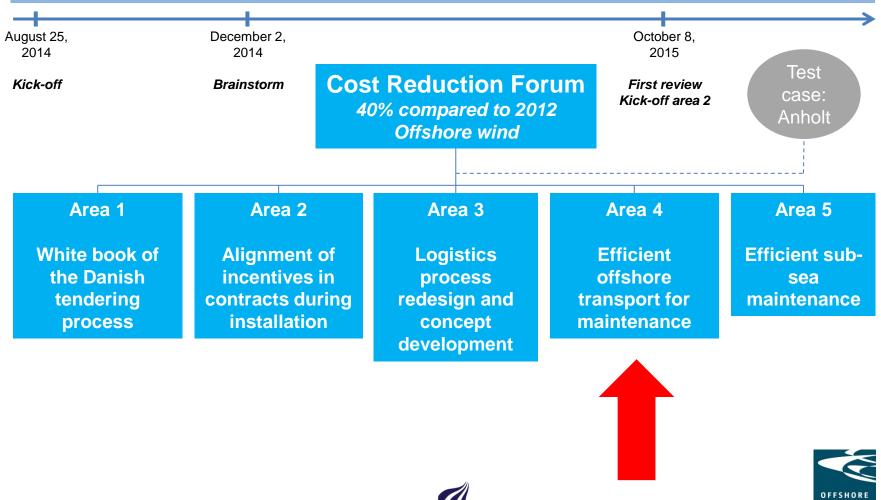


Different ways to estimate LCoE

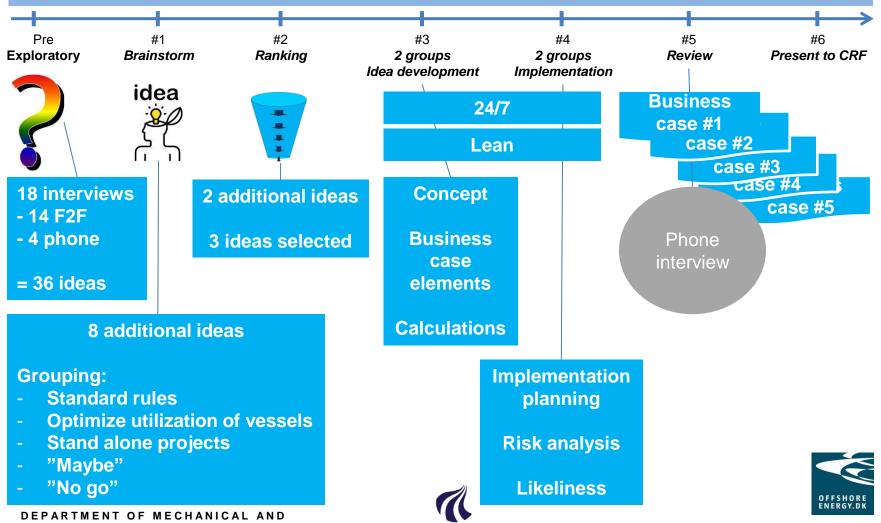




Case: Cost Reduction Forum



Case: O&M logistics cost reduction



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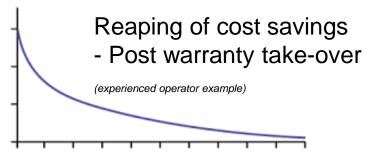
MANUFACTURING ENGINEERING
- SHIPPING & LOGISTICS

CRF findings

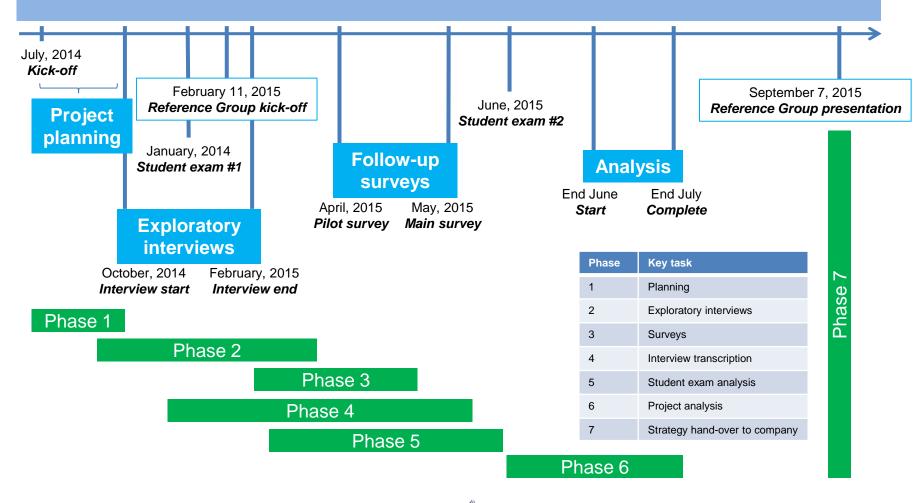
- Point of departure:
 - ➤ Key country LCoE reports (UK 2012, Germany 2013)
- How to get actual cost out not just identify "potential levers"
- Warranty period expiry is a key

milestone

➤ Pre/post/hand-over

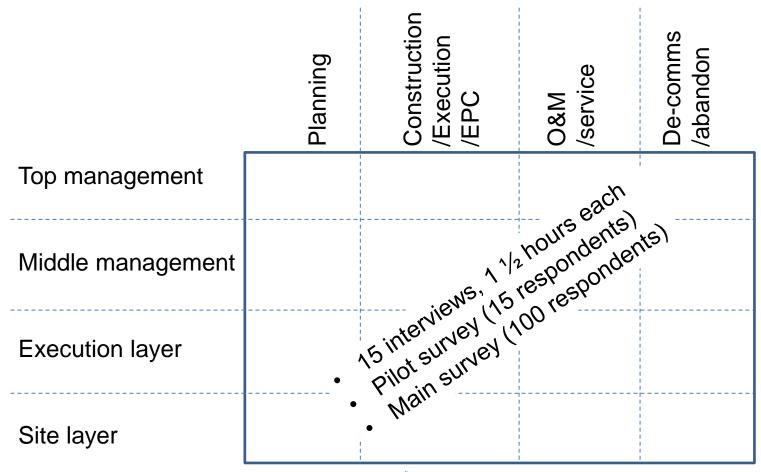


Case: Logistics innovation





Complex organization to cover





OW innovation: Siting is crucial

- 1. Distance to shore
- 2. Water depth
- 3. Number of wind farm turbine positions
- 4. Weight and dimensions of WTG, foundation, and other BOP
- 5. Seabed conditions

- ✓ Near shore
- ✓ Offshore
- √ Far offshore



In Europe...

Similar wind conditions:











Case: Logistics innovation

Top innovation ideas from process – O&M relevance

- Establish preventive maintenance process for BOP components, incl. foundations/cables/OSS
- Market analysis of future offshore accommodation options as OWFs move further away from shore into deeper waters
- Improve present and future crew transfer process to / from any offshore structure to reduce risk of accidents
- Proactively support WTG MW yield step-change in terms of logistics to cater for heavier and larger WTG and BOP
- components
 - Determine if pressent and future vessels can be used for
- multiple pourposes (e.g. WTIVs for foundations, WTG's, cables, and OSS; CTVs for surveys)







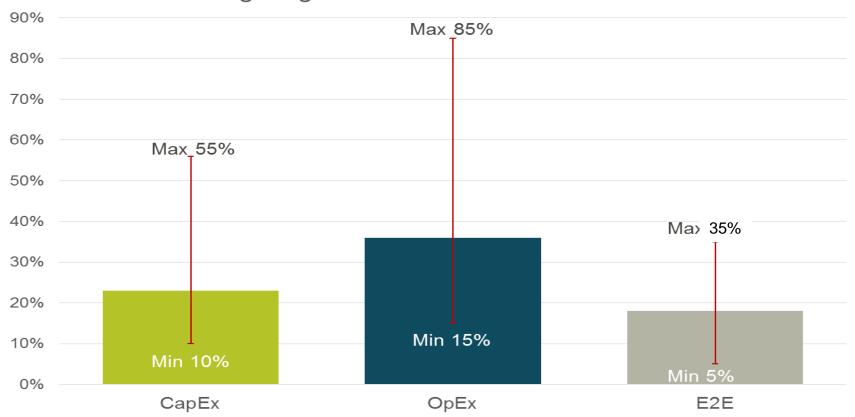






The money: Recent case study

Average logistics costs with min/max values



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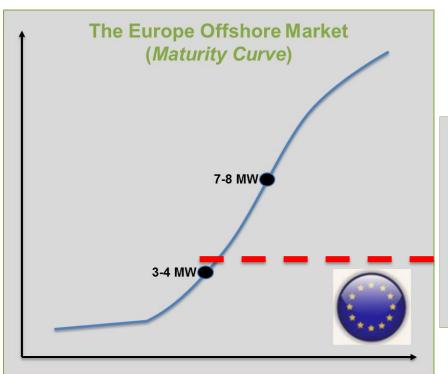


Conclusion

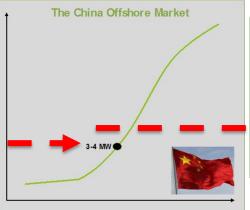




Maturity and globalization









Different Business Model !!

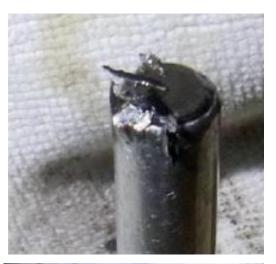
Deferred timing !!!



China: Run to fail









Onshore issues: Quality, materials, and grid curtailment



And what about...?

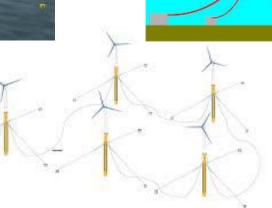
Floating turbines...

- Installation is tough
- O&M?









Key take-aways from today

- Offshore wind market is growing rapidly
- Many projects in the pipeline, under construction, and already in operation
- Number of operating wind farms increasing dramatically
- New O&M concepts are needed as wind farms move further from shore into deeper waters
- Globalizing market offers scalable business model



DDMF grant

2012-097



Questions & answers?

CONTACT INFO

Thomas Poulsen
Aalborg University
A. C. Meyers Vænge 15
DK-2450 Copenhagen SV
Denmark



tp@m-tech.aau.dk



www.en.m-tech.aau.dk www.windscm.com



@WindSCMPhD



thomaspoulsenskype



+45-23831621



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